

2/14

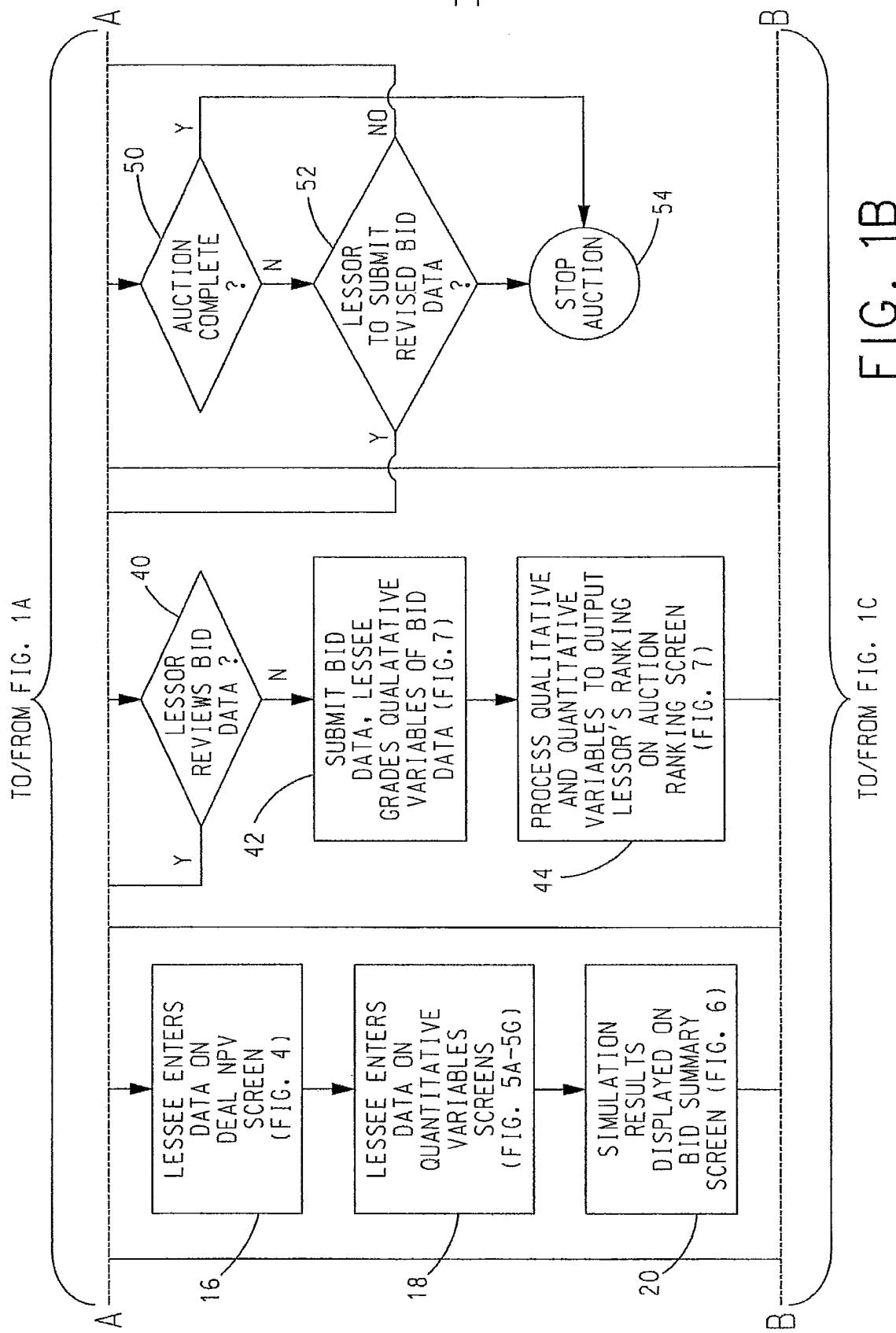


FIG. 1B

TO/FROM FIG. 1C

3 / 14

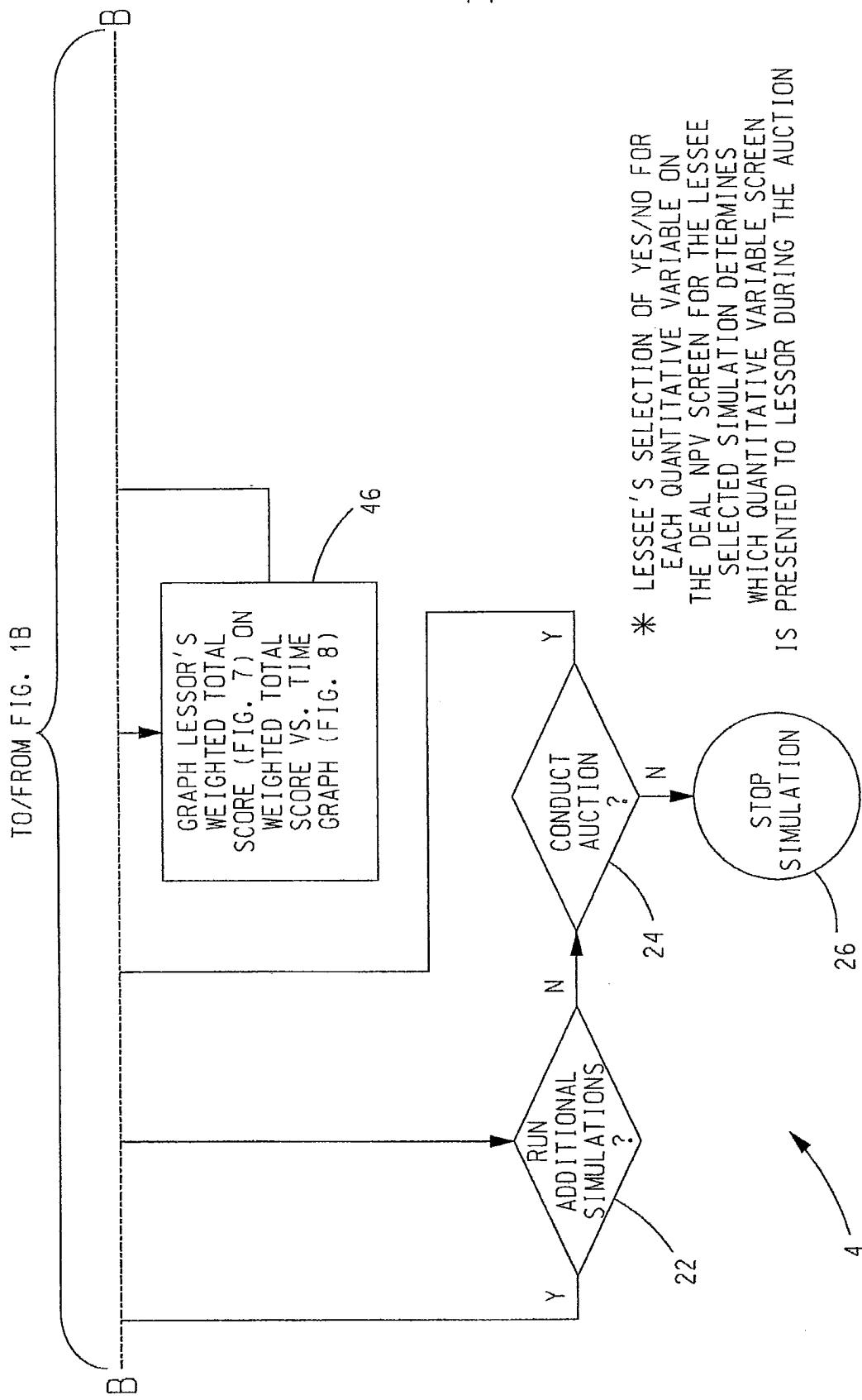


FIG. 1C

4/
14

NPV RATIO SCORING

<u>GRADE</u>	<u>SCORING VALUE</u>
A	4.0
B	3.0
C	2.0
D	1.0
F	0.0

FIG. 2

5/14

QUALITATIVE LESSOR VARIABLES

90

QUALITATIVE VARIABLES
DISCRIPTION

94

96

98

100
*
WEIGHTED
SCORE

106

	GRADE	RELATIVE WEIGHT	*	WEIGHTED SCORE
TOTAL=100%				
1 ACCEPTABLE LOAN DOCUMENTS	A	60%		2.4
2 PRIOR EXPERIENCE WITH LESSOR.....	B	20%		.6
3 LESSOR REPUTATION	B	15%		.45
4 KNOWLEDGE OF EQUIPMENT	F	0%		
5 PUBLIC COMPANY	F	0%		
6 VENDOR/LESSOR	D	5%		.5
7 "		%		
8 "		%		
9 "		%		

92

10 LESSEE DEFINED VARIABLES:

1		%	
2		%	
3		%	
4		%	
5		%	
TOTAL		100%	3.95

102

104

FIG. 3

6/14

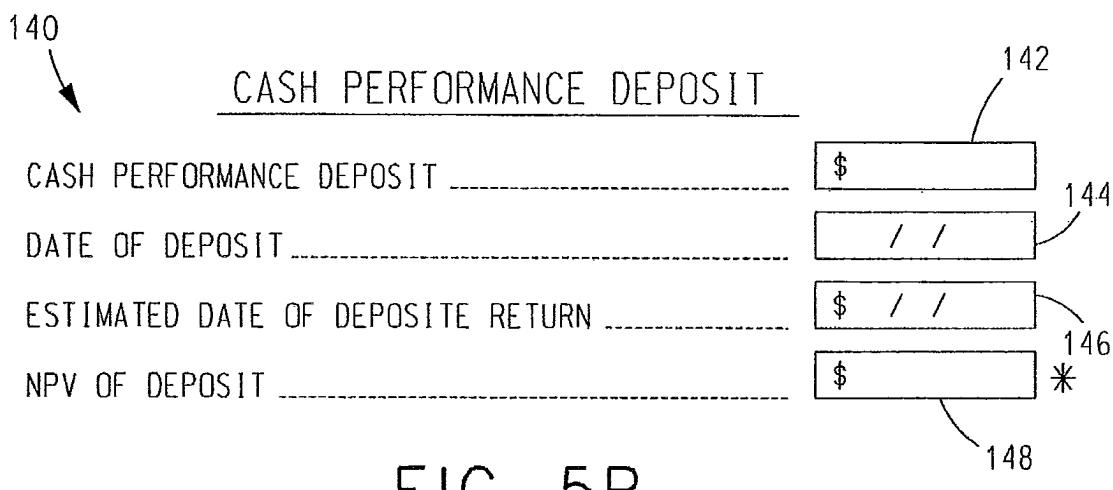
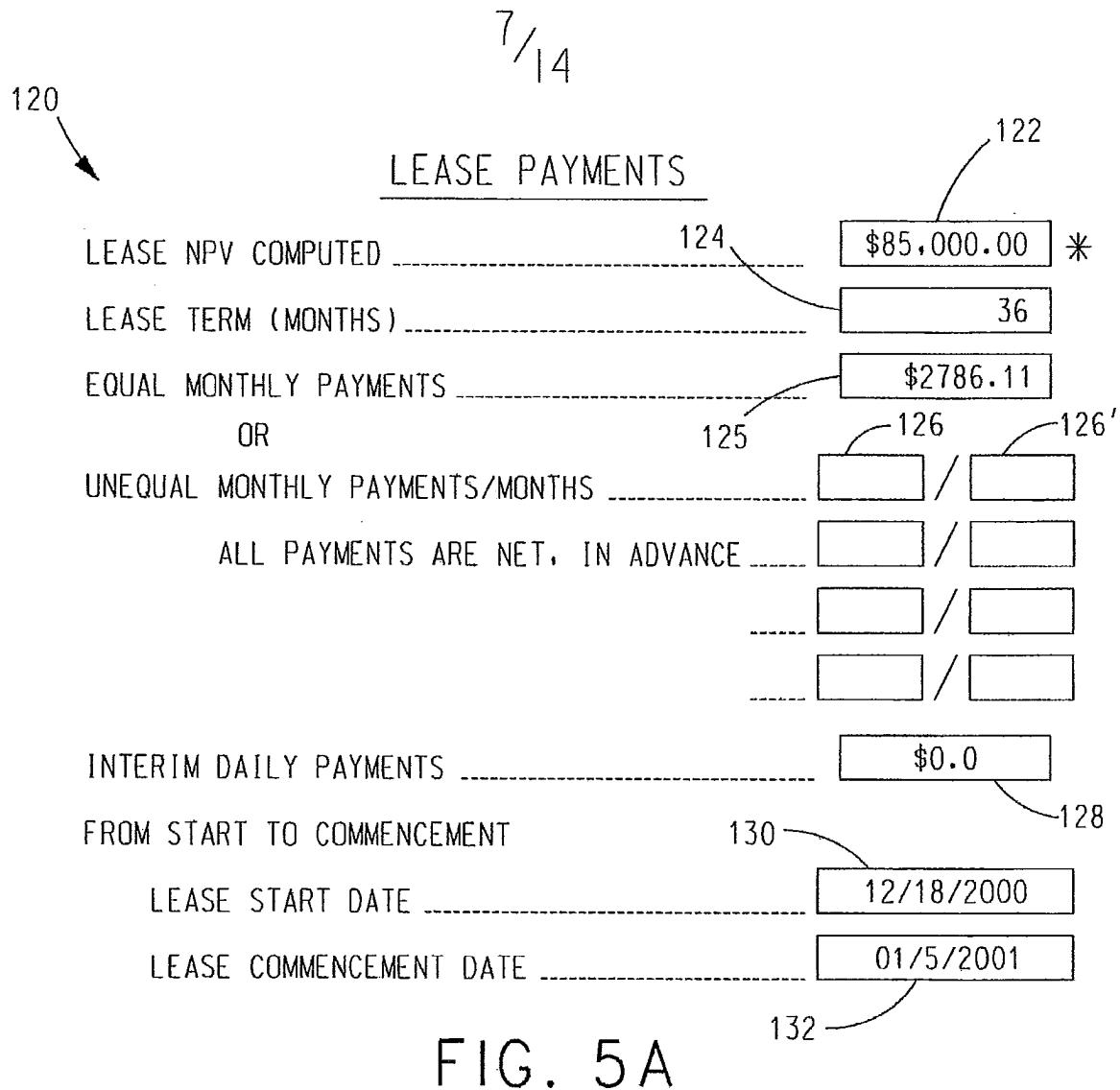
DEAL NPV

112 → NET PRESENT VALUE OF:

110 ↘ YES | NO 116 ↗

LEASE PAYMENTS (FIG. 5A)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
CASH PERFORMANCE DEPOSIT (FIG. 5B)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
END OF TERM OPTIONS: (FIG. 5C)		
PROJECTED FUTURE VALUE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
LESSOR GUARANTEE (OPEN-END LEASE)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
LESSEE GUARANTEE (CLOSED-END GUARANTEE)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
LESSOR EQUITY REQUIREMENT (FIG. 5D)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MID-TERM INTEREST RATE DECREASE (FIG. 5E)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MISC. ADDITIONAL PAYMENTS: (FIG. 5F)		
PERSONAL PROPERTY TAX	<input checked="" type="checkbox"/>	<input type="checkbox"/>
MAINTENANCE	<input checked="" type="checkbox"/>	<input type="checkbox"/>
LESSEE-DEFINED VARIABLES (FIG. 5G)	<input checked="" type="checkbox"/>	<input type="checkbox"/>

FIG. 4



8/
14

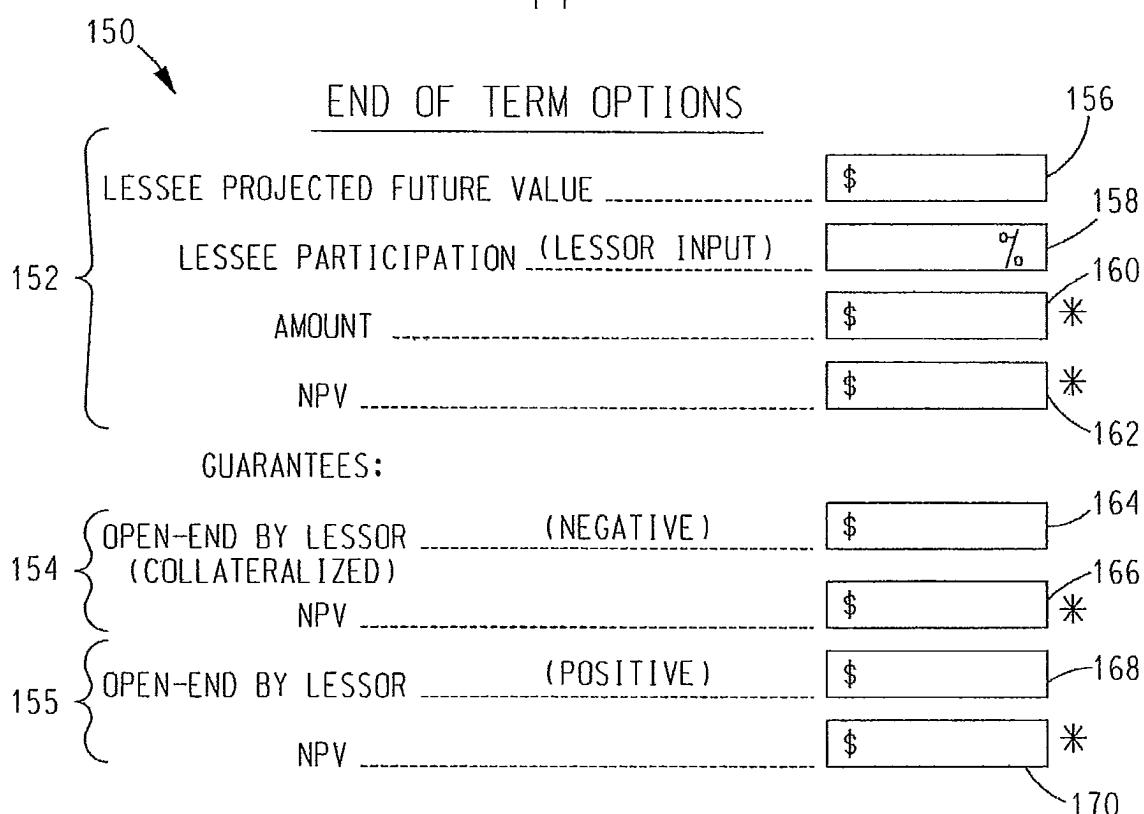


FIG. 5C

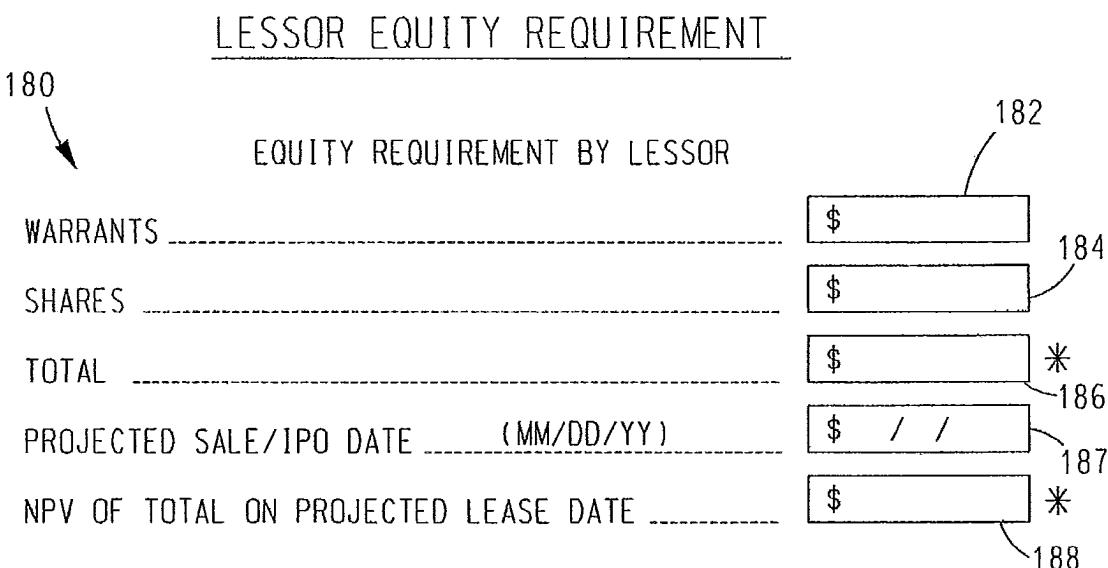


FIG. 5D

9/
14

190



MID-TERM INTEREST RATE DECREASE

BASE LOAN INTEREST (LESSOR INPUT)	<input type="text"/> %	192
PROJECTED INTEREST (LESSEE INPUT)	<input type="text"/> %	194
MID-TERM POINT (MM/DD/YY)	<input type="text"/> / /	196
ORIGINAL BALANCE	<input type="text"/> \$	198
NEW BALANCE	<input type="text"/> \$	200
GAIN	<input type="text"/> \$ *	202
LESSEE PARTICIPATION PERCENTAGE (LESSOR INPUT)	<input type="text"/> %	204
AMOUNT LESSEE PARTICIPATION	<input type="text"/> \$ *	206
NPV	<input type="text"/> \$ *	208

FIG. 5E

10/
14

220



MISCELLANEOUS ADDITIONAL PAYMENTS

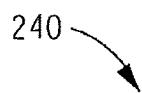
PERSONAL PROPERTY TAXES:	
MONTHLY BY LESSOR	(NEGATIVE) \$
NPV	\$
MONTHLY BY LESSEE (POSITIVE)	
NPV	\$

MAINTENANCE:	
MONTHLY BY LESSOR	(NEGATIVE) \$
NPV	\$
MONTHLY BY LESSEE (POSITIVE)	
NPV	\$

FIG. 5F

11/14

240



LESSEE DEFINED VARIABLES

DESCRIPTION #1

242a

MONTHLY AMOUNT

 \$

244a

NPV

* 246a

DESCRIPTION #2

242b

MONTHLY AMOUNT

 \$

244b

NPV

* 246b

•
•
•

FIG. 5G

12/14

250

BID SUMMARY

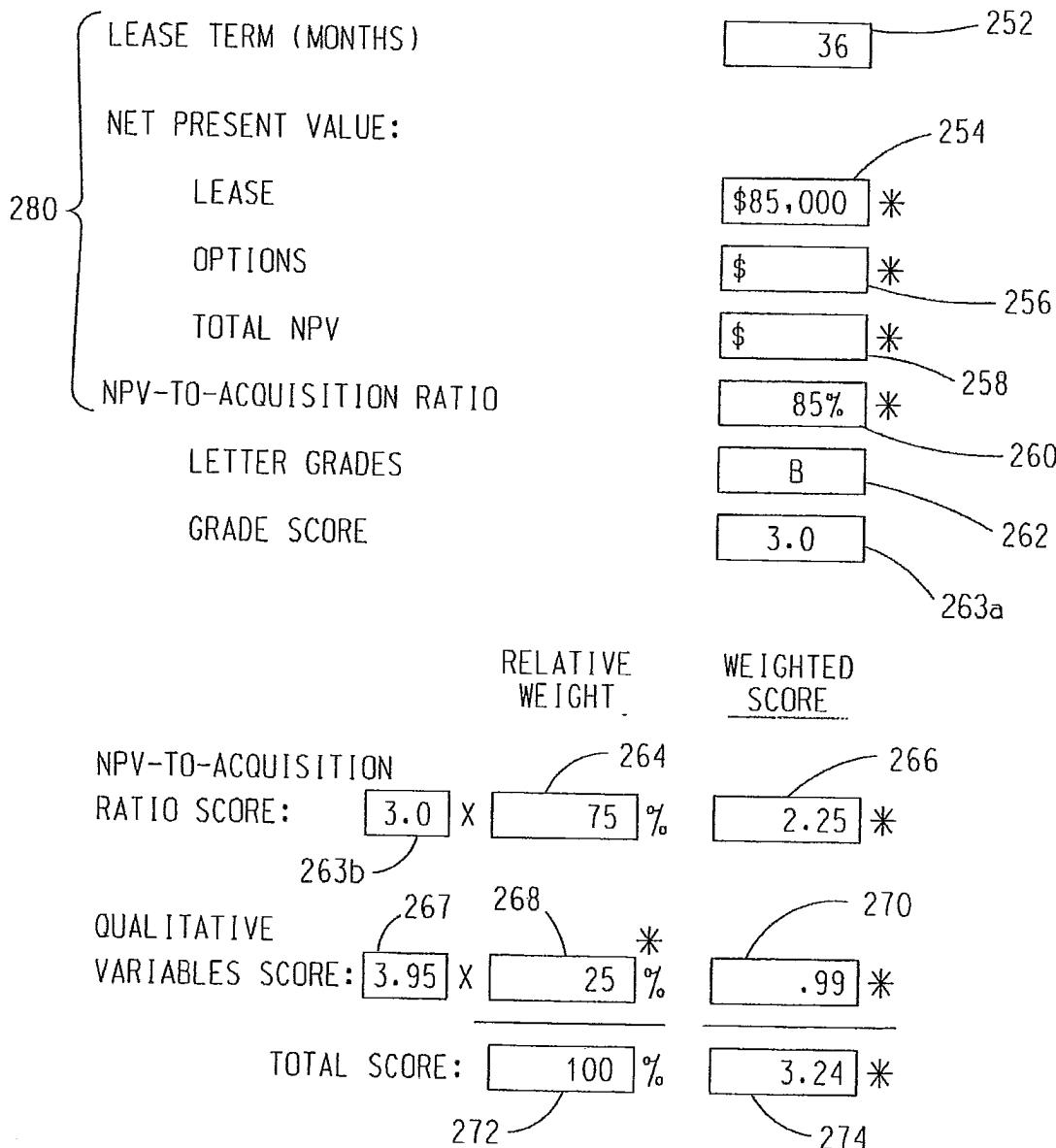


FIG. 6

13/
 14

300 →
 302 →

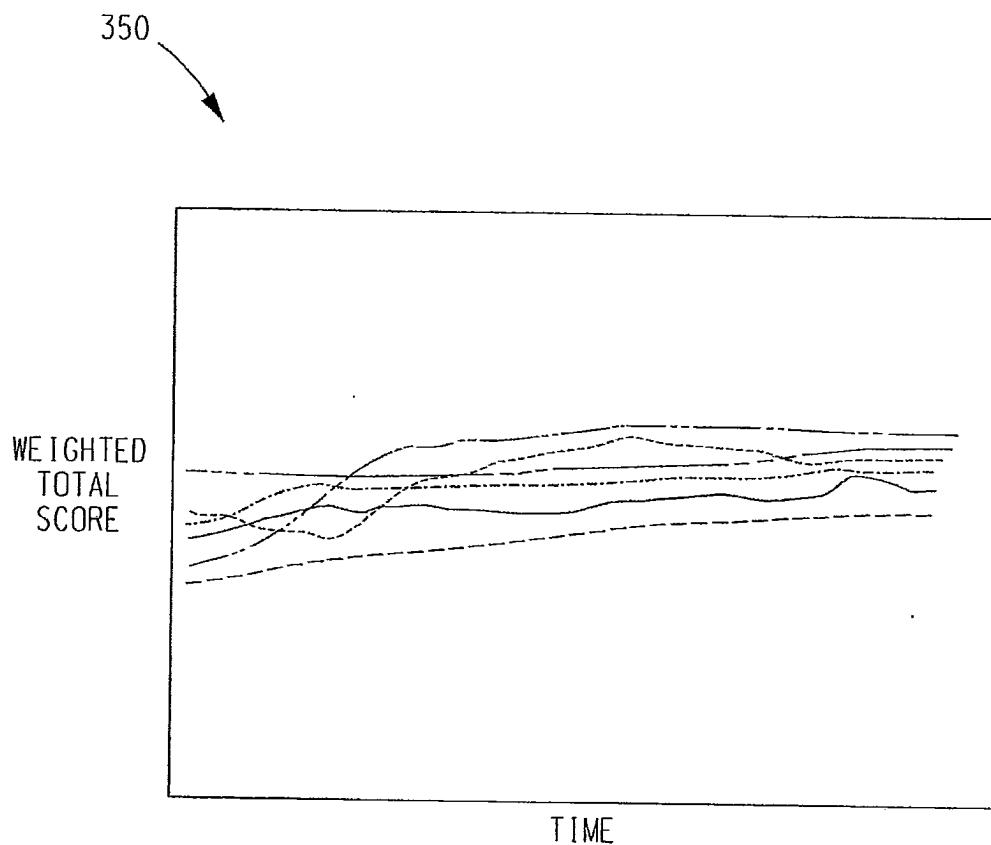
AUCTION RANKING

RANK	CURRENT TIME		LESSOR NUMBER	LESSOR NAME	TOTAL	NPV	RATIO	QUALITATIVE VARIABLE	SCORE	TOTAL SCORE
	<input type="checkbox"/>	:								
1	*	3		ABC		*		*	*	*
2	*	5		DEF		*		*	*	*
3	*	1		GHI		*		*	*	*
4	*	4		JKL		*		*	*	*
5	*	6		MNO		*		*	*	*
6	*	2		PQR		*		*	*	*

→ 304
 → 306
 → 308
 → 310
 → 312
 → 320
 → 322
 → 324
 → 326

FIG. 7

14/14



LESSOR NO.	GRAPH LEGEND
1	(—)
2	(---)
3	(- - -)
4	(- - - -)
5	(- - - - -)
6	(- - - - - -)

FIG. 8